UNCLASSIFIED

Department of State

INCOMING TELEGRAM

PAGE 01 BEIRUT 04474 071604Z 6785
ACTION NEA-07

INFO OCT-01 ADS-00 EB-08 /016 W
177465 080006Z /70

R 071351Z JUL 81
FM AMEMBASSY BEIRUT
TO USDA FAS/WASHDC
INFO SECSTATE WASHDC 2690
AMEMBASSY DAMASCUS

UNCLAS BEIRUT 4474

FAS PASS FMD/ETSD, DAMASCUS FOR AGATT

E.O. 12065: N/A
TAGS: EAGR, BTIO, LE
SUBJECT: TRADE OPPORTUNITY - DAIRY PRODUCTS

1. BUTTER, BUTTEROIL, POWDER MILK (FULL CREAM AND SKIMMED) AND CHEDDAR CHEESE.

2. BUTTER 4,000 METRIC TONS (MT); BUTTEROIL: 5,000 MT; SKIMMED MILK: 4,500 MT; CHEDDAR CHEESE: 1,500 MT.

3. HIGHEST QUALITY: TO BE SPECIFIED BY SELLERS.

4. RETAIL PACKING FOR CHEDDAR CHEESE; RETAIL AND BULK PACKING FOR OTHER PRODUCTS.

5. SECOND HALF CY 1981 IN MONTHLY INTERVALS OF ABOUT EQUAL QUANTITIES.

6. N/A.

7. FOB US EAST COAST PORTS.

8. ROYAL BANK OF CANADA AND BANQUE NATIONALE DE PARIS INTERCONTINENTAL (BNPI) BEIRUT, LEBANON.

9. MR. ORESTE VINCENTI

10. ETS. G. VINCENTI AND SONS.

11. P.O. BOX 11-2019 BEIRUT, LEBANON.

12. LE 21236 VINCO

13. VINCO - BEIRUT.

14. 332132 AND 321921 BEIRUT.

15. TELEX OFFERS PREFERRED.

16. FYI: THIS FIRM IS A MAJOR IMPORTER OF FOOD AND DAIRY PRODUCTS. IT OWNS REFRIGERATED VESSEL FOR ITS IMPORTS OF FOOD PRODUCTS WHICH ARE MAINLY FROM EAST BLOC COUNTRIES PARTICULARLY ROMANIA. FIRM INTERESTED TO SWITCH TO IMPORTS OF U.S. DAIRY PRODUCTS ON A REGULAR BASIS IF PRICES COMPETITIVE.
DILLON

DEPARTMENT OF STATE A/CDC/MR
REVIEWED BY CJ DATE 4/11/84
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TC AUTH. REASON(S)
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